

### WHO would benefit from this programme?

Participants are typically Financial Advisors who have been working in the capacity as reps for independent brokers or financial institutions. The course provides a framework for learners to develop competencies that will give them insight into the Short Term Insurance sub-sector. Students do work that requires an understanding of the Short Term sub-sector within the context of the Financial Services Industry and some specialisation in their selected career path.

### Programme Structure

The Curriculum is aligned to the Further Education & Training Certificate in Short Term Insurance 49929 with a total credit value of 150 credits. The Programme consists of Fundamentals – 68 credits core -51 credits and electives – 31 credits which may vary based on the individual learners' needs and is available in 30 credit skill blocks. The programme is presented by way of lectures, group discussions, case studies and role plays and delivered at NQF level 4.

### Choose This Programme To

- Demonstrate competencies in carrying out basic research, information gathering and analysis.
- Obtain knowledge of Short Term personal and/or commercial lines products.
- Understand the key terms, rules, concepts and principles of the Short Term sub-sector, in general and their chosen career path, in particular.
- To be able to manage aspects of personal finances.
- Interpret current affairs and their influence on Short Term Insurance.

### Assessment of Participants

Assessment is both formative and summative and includes:

- Individual and group exercises and tasks
- Open and closed book case study integrative assessments

To complete the programme successfully, and be awarded a certificate, learners must be found competent in all aspects of the summative assessment according to requirements listed in the relevant student handbook.

### Occupational Group

Learners employed in Short Term Insurance at this level may be Short Term Insurance Intermediaries who advise on Short Term Insurance products, Internal Broker Consultants, Call Centre Operators, Personal Accident Administrators, Personal lines Administrators, Commercial Lines Administrators, Claims, Negotiators, Technicians or Assessors, Client Service Providers, Service Agents, Underwriting Agents, Product Developers, Motor Assessors, Assessors, Reinsurers, Underwriters, Personal Assistants, Secretaries, Service Centre Staff, IT Systems Designers and Analysts in Short Term organisations or learners who work in Marketing Departments of Short Term Insurers. They do work that requires an understanding of the Short Term subsector within the context of the Financial Services Industry and some specialisation in their selected career path. The work roles are in personal, commercial/business lines and specialised areas of business such as aviation, transportation (marine) and agricultural Insurance. The Qualification is intended for learners in personal lines and business/commercial lines Insurance who advise on selected Insurance products. It specifically excludes giving advice on the management of risk in commercial/business lines

### Admission Requirements

The minimum entry requirements for admission are:

- Competent in Communication at NQF Level 3
- Competent in Mathematical Literacy at NQF Level 3

**Articulation:** This program articulates vertically, National Certificate in Short Term Insurance at NQF Level 5.

**Exemption:** This qualification is specific for categories 1.2 and 1.6 and exemption for the second level regulatory examinations will be granted for categories 1.2 and 1.6

### Learning Solutions

- Learnerships & Skills Programmes
- Face to Face Facilitated Learning
- E-Learning Courses
- Distance Learning
- Traditional Paper-Based Course Manuals
- Rich-Media Presentations
- Webinar Workshops